

THE CHOCOLATE BOMB FORMULA

50 Flavors in 4 Catalogs

Every recipe with its cost, its price and the box of six. Classic Cocoa · Cappuccino & Coffee · Caramel, Peanut Butter & Cookies · Seasonal.

by Rachel Monroe

50 Flavors in 4 Catalogs

Fifty chocolate bombs, one page each. Every recipe lists what goes inside, what it costs at a regular grocery or craft store, what it sells for using the 2.5× rule from the Formula, and what a box of six goes for. Make the recipe exactly the first time; swap toppings for what's on sale once you've made two batches.

Every shell is 45 g (about 1.6 oz) of melting wafers for a 2.5" (6.5 cm) half-sphere mold, two thin coats. Fillings are per bomb. "Drizzle" is the same wafers, melted, in a snipped zip bag. Costs are U.S. dollars from my own receipts; use them as proportions if you're somewhere else.

PRICES & CURRENCY

Prices in this catalog are in US dollars. The 2.5× rule works in any currency: in the UK think £ ≈ US\$ ÷ 1.3, in Canada C\$ ≈ US\$ × 1.4, in Australia A\$ ≈ US\$ × 1.5, in New Zealand NZ\$ ≈ US\$ × 1.7. Price with your local cost sheet and the same multiplier.

Allergens: every recipe with nuts, peanuts, dairy, soy, wheat or coconut says so, and the ingredient label in Module 6 has a line for it. Your state or country asks for it; the Cottage Food cheat-sheet tells you exactly how.

The four catalogs

Classic Cocoa	14	Caramel, Peanut Butter, Cookies & Cream and more	12
Cappuccino & Coffee Bombs	12	Seasonal	12



CATALOG 1 • 14 FLAVORS

Classic Cocoa

Fourteen crowd-pleasers. Start here: these are the shells and fillings everything else is built on.

Classic Milk Chocolate	\$5.00	Milk & Cinnamon	\$5.00
Classic Dark Chocolate	\$5.00	Vanilla Bean Cocoa	\$5.00
Classic White Chocolate	\$5.00	Double Dark	\$5.50
Triple Chocolate	\$5.50	S'mores	\$5.50
Marshmallow Lover	\$5.00	Cookie Crumble Cocoa	\$5.50
Mexican Hot Chocolate	\$5.50	Hazelnut Cocoa	\$6.00
Salted Dark Cocoa	\$5.50	Cool Mint Cocoa	\$5.50



CLASSIC COCOA · YOUR FIRST BATCH · ANY DAY

Classic Milk Chocolate

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Mini marshmallows	8	\$0.05
Dark chocolate drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.94

SELLS FOR
\$5.00

YOU KEEP
\$4.06

MARKUP
5.3×

BOX OF 6
\$27

RACHEL'S NOTES

- This is the one I made for the family across the street. If you only learn one, learn this one.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Dark drizzle, 3 mini marshmallows on top. Put it on while the drizzle is wet.
- Best for: Your first batch · any day. Box of 6 sells for \$27; cost about \$6.



CLASSIC COCOA · GROWN-UP GIFTS · OFFICE ORDERS

Classic Dark Chocolate

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Dark cocoa mix	2 tbsp (14 g)	\$0.18
Mini marshmallows	8	\$0.05
White chocolate drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.00

SELLS FOR
\$5.00

YOU KEEP
\$4.00

MARKUP
5.0×

BOX OF 6
\$27

RACHEL'S NOTES

- Less sweet, more cocoa. The one dads and coworkers ask for by name.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, flaky sea salt. Put it on while the drizzle is wet.
- Best for: Grown-up gifts · office orders. Box of 6 sells for \$27; cost about \$6.



CLASSIC COCOA · KIDS · BABY SHOWERS

Classic White Chocolate

What goes inside	Amount	Cost
White chocolate shell	45 g	\$0.60
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Mini marshmallows	8	\$0.05
Milk chocolate drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.99

SELLS FOR
\$5.00

YOU KEEP
\$4.01

MARKUP
5.1×

BOX OF 6
\$27

RACHEL'S NOTES

- White shells show every fingerprint, so handle them with gloves and work fast.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, white sprinkles. Put it on while the drizzle is wet.
- Best for: Kids · baby showers. Box of 6 sells for \$27; cost about \$6.



CLASSIC COCOA · CHOCOLATE LOVERS · TEEN GIFTS

Triple Chocolate

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Dark cocoa mix	2 tbsp (14 g)	\$0.18
Mini chocolate chips	1 tsp (5 g)	\$0.06
Mini marshmallows	6	\$0.04
White + dark drizzle	6 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.04

SELLS FOR
\$5.50

YOU KEEP
\$4.46

MARKUP
5.3×

BOX OF 6
\$30

RACHEL'S NOTES

- Three chocolates, one mug. The chips sink and melt last: that's the surprise.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White and dark drizzle, chocolate chips. Put it on while the drizzle is wet.
- Best for: Chocolate lovers · teen gifts. Box of 6 sells for \$30; cost about \$6.



CLASSIC COCOA · KIDS · CLASSROOM GIFTS

Marshmallow Lover

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Mini marshmallows	14	\$0.09
Milk chocolate drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.98

SELLS FOR
\$5.00

YOU KEEP
\$4.02

MARKUP
5.1×

BOX OF 6
\$27

RACHEL'S NOTES

- Overfill the marshmallows on purpose. When it cracks open the mug overflows with them, and that's the video people share.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Marshmallow bits pressed into the drizzle. Put it on while the drizzle is wet.
- Best for: Kids · classroom gifts. Box of 6 sells for \$27; cost about \$6.



CLASSIC COCOA · FALL · ADULTS

Mexican Hot Chocolate

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Ground cinnamon	1/4 tsp	\$0.02
Pinch of cayenne	1/16 tsp	\$0.01
Mini marshmallows	6	\$0.04
Milk chocolate drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.99

SELLS FOR
\$5.50

YOU KEEP
\$4.51

MARKUP
5.6×

BOX OF 6
\$30

RACHEL'S NOTES

- Warm, not hot. Use less cayenne than you think, then taste one in a mug before you fill the batch.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, cinnamon dust, a small cinnamon stick piece. Put it on while the drizzle is wet.
- Best for: Fall · adults. Box of 6 sells for \$30; cost about \$6.



CLASSIC COCOA · GROWN-UP GIFTS · REALTORS

Salted Dark Cocoa

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Dark cocoa mix	2 tbsp (14 g)	\$0.18
Mini marshmallows	6	\$0.04
Dark drizzle	5 g	\$0.07
Flaky sea salt	pinch	\$0.03
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.02

SELLS FOR
\$5.50

YOU KEEP
\$4.48

MARKUP
5.4×

BOX OF 6
\$30

RACHEL'S NOTES

- The salt is the whole point. Put it on while the drizzle is still wet.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Dark drizzle, flaky sea salt. Put it on while the drizzle is wet.
- Best for: Grown-up gifts · realtors. Box of 6 sells for \$30; cost about \$6.



CLASSIC COCOA · FALL · HOSTESS GIFTS

Milk & Cinnamon

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Ground cinnamon	1/4 tsp	\$0.02
Mini marshmallows	8	\$0.05
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.96

SELLS FOR
\$5.00

YOU KEEP
\$4.04

MARKUP
5.2×

BOX OF 6
\$27

RACHEL'S NOTES

- Cinnamon sugar on the drizzle looks like frost. Cheap, pretty, sells.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, cinnamon sugar. Put it on while the drizzle is wet.
- Best for: Fall · hostess gifts. Box of 6 sells for \$27; cost about \$6.



CLASSIC COCOA · ANY · BRIDES

Vanilla Bean Cocoa

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Vanilla sugar	1 tsp	\$0.04
Mini marshmallows	8	\$0.05
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.98

SELLS FOR
\$5.00

YOU KEEP
\$4.02

MARKUP
5.1×

BOX OF 6
\$27

RACHEL'S NOTES

- Vanilla sugar is just sugar stored with a split bean for a week. Make a jar in September.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, vanilla sugar, one dried vanilla bean sliver. Put it on while the drizzle is wet.
- Best for: Any · brides. Box of 6 sells for \$27; cost about \$6.



CLASSIC COCOA · CHOCOLATE LOVERS

Double Dark

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Dark cocoa mix	2 tbsp (14 g)	\$0.18
Dark chocolate shavings	1 tsp (4 g)	\$0.05
Mini marshmallows	6	\$0.04
Dark drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.04

SELLS FOR
\$5.50

YOU KEEP
\$4.46

MARKUP
5.3×

BOX OF 6
\$30

RACHEL'S NOTES

- Shave the chocolate with a vegetable peeler straight onto the wet drizzle.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Dark drizzle, chocolate shavings. Put it on while the drizzle is wet.
- Best for: Chocolate lovers. Box of 6 sells for \$30; cost about \$6.



CLASSIC COCOA · FALL · FAMILIES · CAMPING GIFTS

S'mores

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Mini marshmallows	10	\$0.06
Graham cracker crumbs	1 tsp (4 g)	\$0.04
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.99

SELLS FOR
\$5.50

YOU KEEP
\$4.51

MARKUP
5.6×

BOX OF 6
\$30

RACHEL'S NOTES

- Toast the top marshmallow with a kitchen torch or a lighter for two seconds. People lose their minds.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle rolled in graham crumbs, toasted mini marshmallow. Put it on while the drizzle is wet.
- Best for: Fall · families · camping gifts. Box of 6 sells for \$30; cost about \$6.



CLASSIC COCOA · KIDS · BIRTHDAYS

Cookie Crumble Cocoa

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Crushed chocolate sandwich cookie	1 tsp (5 g)	\$0.05
Mini marshmallows	6	\$0.04
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.98

SELLS FOR
\$5.50

YOU KEEP
\$4.52

MARKUP
5.6×

BOX OF 6
\$30

RACHEL'S NOTES

- Crush the cookie in a zip bag with a rolling pin. Fine crumbs stick; chunks fall off.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, cookie crumbs. Put it on while the drizzle is wet.
- Best for: Kids · birthdays. Box of 6 sells for \$30; cost about \$6.



CLASSIC COCOA · GROWN-UP GIFTS · CHRISTMAS

Hazelnut Cocoa

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Chopped toasted hazelnuts	1 tsp (4 g)	\$0.10
Mini marshmallows	6	\$0.04
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.03

SELLS FOR
\$6.00

YOU KEEP
\$4.97

MARKUP
5.8×

BOX OF 6
\$33

RACHEL'S NOTES

- Label the allergen. Nuts go on the ingredient label every time, no exceptions.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, chopped hazelnuts. Put it on while the drizzle is wet.
- Best for: Grown-up gifts · Christmas. Box of 6 sells for \$33; cost about \$6.



CLASSIC COCOA · WINTER · AFTER-DINNER GIFTS

Cool Mint Cocoa

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Peppermint extract	2 drops	\$0.02
Mini marshmallows	8	\$0.05
Green-tinted white drizzle	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.01

SELLS FOR
\$5.50

YOU KEEP
\$4.49

MARKUP
5.4×

BOX OF 6
\$30

RACHEL'S NOTES

- Two drops of extract, not three. Mint takes over fast.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Pale green drizzle, one small mint leaf shape in white chocolate. Put it on while the drizzle is wet.
- Best for: Winter · after-dinner gifts. Box of 6 sells for \$30; cost about \$6.



CATALOG 2 • 12 FLAVORS

Cappuccino & Coffee Bombs

Twelve for coffee people. Drop them in hot milk, not water: the milk powder inside makes the foam.

Classic Cappuccino Bomb	\$5.50	Irish Cream Flavor	\$6.00
Mocha Bomb	\$5.50	Pumpkin Spice Latte	\$6.00
Caramel Macchiato	\$6.00	Salted Caramel Latte	\$6.00
Vanilla Latte	\$5.50	White Chocolate Mocha	\$5.50
Hazelnut Latte	\$6.00	Dirty Chai	\$6.00
Cinnamon Dolce Latte	\$5.50	Evening Cappuccino (Decaf)	\$5.50



CAPPUCCINO & COFFEE · COFFEE LOVERS · OFFICE ORDERS

Classic Cappuccino Bomb

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Instant espresso powder	1 tsp (2 g)	\$0.12
Dry milk powder	1 tbsp (8 g)	\$0.08
Sugar	1 tsp	\$0.01
Mini marshmallows	4	\$0.03
Cocoa dusting	pinch	\$0.02
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.93

SELLS FOR
\$5.50

YOU KEEP
\$4.57

MARKUP
5.9×

BOX OF 6
\$30

RACHEL'S NOTES

- Drop it in hot milk, not water. The milk powder makes the foam.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Dusted with cocoa, three coffee beans. Put it on while the drizzle is wet.
- Best for: Coffee lovers · office orders. Box of 6 sells for \$30; cost about \$6.



CAPPUCCINO & COFFEE · COFFEE LOVERS · FALL

Mocha Bomb

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Instant espresso powder	1 tsp (2 g)	\$0.12
Hot cocoa mix	1 tbsp (7 g)	\$0.08
Dry milk powder	1 tbsp (8 g)	\$0.08
Mini marshmallows	4	\$0.03
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.08

SELLS FOR
\$5.50

YOU KEEP
\$4.42

MARKUP
5.1×

BOX OF 6
\$30

RACHEL'S NOTES

- Half cocoa, half espresso. The safest bet for someone who 'doesn't do sweet'.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, cocoa dust. Put it on while the drizzle is wet.
- Best for: Coffee lovers · fall. Box of 6 sells for \$30; cost about \$6.



CAPPUCCINO & COFFEE · COFFEE LOVERS · TEACHERS

Caramel Macchiato

What goes inside	Amount	Cost
White chocolate shell	45 g	\$0.60
Instant espresso powder	1 tsp (2 g)	\$0.12
Dry milk powder	1 tbsp (8 g)	\$0.08
Caramel bits	1 tsp (5 g)	\$0.10
Caramel drizzle (chocolate-based)	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.11

SELLS FOR
\$6.00

YOU KEEP
\$4.89

MARKUP
5.4×

BOX OF 6
\$33

RACHEL'S NOTES

- Crosshatch the drizzle like the coffee-shop cup. People recognize it instantly.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Caramel drizzle in a crosshatch. Put it on while the drizzle is wet.
- Best for: Coffee lovers · teachers. Box of 6 sells for \$33; cost about \$7.



CAPPUCCINO & COFFEE · BRIDES · SPRING

Vanilla Latte

What goes inside	Amount	Cost
White chocolate shell	45 g	\$0.60
Instant espresso powder	3/4 tsp	\$0.09
Dry milk powder	1 tbsp (8 g)	\$0.08
Vanilla sugar	1 tsp	\$0.04
Mini marshmallows	4	\$0.03
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.03

SELLS FOR
\$5.50

YOU KEEP
\$4.47

MARKUP
5.3×

BOX OF 6
\$30

RACHEL'S NOTES

- Soft and pale. Pack these in white tissue, not kraft.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, vanilla sugar. Put it on while the drizzle is wet.
- Best for: Brides · spring. Box of 6 sells for \$30; cost about \$6.



CAPPUCCINO & COFFEE · COFFEE LOVERS · CHRISTMAS

Hazelnut Latte

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Instant espresso powder	1 tsp (2 g)	\$0.12
Dry milk powder	1 tbsp (8 g)	\$0.08
Chopped toasted hazelnuts	1 tsp (4 g)	\$0.10
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.04

SELLS FOR
\$6.00

YOU KEEP
\$4.96

MARKUP
5.8×

BOX OF 6
\$33

RACHEL'S NOTES

- Allergen label. Always.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, hazelnut pieces. Put it on while the drizzle is wet.
- Best for: Coffee lovers · Christmas. Box of 6 sells for \$33; cost about \$6.



CAPPUCCINO & COFFEE · FALL · COFFEE LOVERS

Cinnamon Dolce Latte

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Instant espresso powder	1 tsp (2 g)	\$0.12
Dry milk powder	1 tbsp (8 g)	\$0.08
Brown sugar	1 tsp	\$0.02
Ground cinnamon	1/4 tsp	\$0.02
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.98

SELLS FOR
\$5.50

YOU KEEP
\$4.52

MARKUP
5.6×

BOX OF 6
\$30

RACHEL'S NOTES

- Brown sugar in the filling, cinnamon sugar on top. Smells like October.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, cinnamon sugar. Put it on while the drizzle is wet.
- Best for: Fall · coffee lovers. Box of 6 sells for \$30; cost about \$6.



CAPPUCCINO & COFFEE · ADULTS · ST. PATRICK'S · OFFICE

Irish Cream Flavor

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Instant espresso powder	1 tsp (2 g)	\$0.12
Dry milk powder	1 tbsp (8 g)	\$0.08
Irish cream flavoring (alcohol-free)	3 drops	\$0.04
Mini marshmallows	4	\$0.03
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.04

SELLS FOR
\$6.00

YOU KEEP
\$4.96

MARKUP
5.8×

BOX OF 6
\$33

RACHEL'S NOTES

- Alcohol-free flavoring only. No liquor inside a shell you sell.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, a touch of gold shimmer dust. Put it on while the drizzle is wet.
- Best for: Adults · St. Patrick's · office. Box of 6 sells for \$33; cost about \$6.



CAPPUCCINO & COFFEE · FALL · THE SEPTEMBER BESTSELLER

Pumpkin Spice Latte

What goes inside	Amount	Cost
Orange-tinted white chocolate shell	45 g	\$0.62
Instant espresso powder	3/4 tsp	\$0.09
Dry milk powder	1 tbsp (8 g)	\$0.08
Pumpkin pie spice	1/4 tsp	\$0.03
Sugar	1 tsp	\$0.01
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.02

SELLS FOR
\$6.00

YOU KEEP
\$4.98

MARKUP
5.9×

BOX OF 6
\$33

RACHEL'S NOTES

- Color the white wafers with oil-based orange only. Water-based color seizes the chocolate.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, pumpkin spice dust. Put it on while the drizzle is wet.
- Best for: Fall · the September bestseller. Box of 6 sells for \$33; cost about \$6.



CAPPUCCINO & COFFEE · COFFEE LOVERS · ADULTS

Salted Caramel Latte

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Instant espresso powder	1 tsp (2 g)	\$0.12
Dry milk powder	1 tbsp (8 g)	\$0.08
Caramel bits	1 tsp (5 g)	\$0.10
Flaky sea salt	pinch	\$0.03
Caramel drizzle	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.09

SELLS FOR
\$6.00

YOU KEEP
\$4.91

MARKUP
5.5×

BOX OF 6
\$33

RACHEL'S NOTES

- Salt last, while the drizzle is wet.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Caramel drizzle, sea salt. Put it on while the drizzle is wet.
- Best for: Coffee lovers · adults. Box of 6 sells for \$33; cost about \$7.



CAPPUCCINO & COFFEE · COFFEE LOVERS · WINTER

White Chocolate Mocha

What goes inside	Amount	Cost
White chocolate shell	45 g	\$0.60
Instant espresso powder	1 tsp (2 g)	\$0.12
Dry milk powder	1 tbsp (8 g)	\$0.08
White chocolate chips	1 tsp (5 g)	\$0.06
Mini marshmallows	4	\$0.03
Dark drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.08

SELLS FOR
\$5.50

YOU KEEP
\$4.42

MARKUP
5.1×

BOX OF 6
\$30

RACHEL'S NOTES

- Dark on white photographs beautifully. Lead your menu photo with this one.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Dark drizzle on white. Put it on while the drizzle is wet.
- Best for: Coffee lovers · winter. Box of 6 sells for \$30; cost about \$6.



CAPPUCCINO & COFFEE · TEA AND COFFEE LOVERS · FALL

Dirty Chai

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Instant espresso powder	3/4 tsp	\$0.09
Instant chai tea mix	1 tbsp (8 g)	\$0.12
Dry milk powder	1 tbsp (8 g)	\$0.08
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.03

SELLS FOR
\$6.00

YOU KEEP
\$4.97

MARKUP
5.8×

BOX OF 6
\$33

RACHEL'S NOTES

- Chai mix plus a little espresso. The one your yoga-teacher customer will order twelve of.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, cardamom and cinnamon dust. Put it on while the drizzle is wet.
- Best for: Tea and coffee lovers · fall. Box of 6 sells for \$33; cost about \$6.



CAPPUCCINO & COFFEE · GRANDPARENTS · HOSPITAL GIFTS

Evening Cappuccino (Decaf)

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Decaf instant coffee	1 tsp (2 g)	\$0.12
Dry milk powder	1 tbsp (8 g)	\$0.08
Sugar	1 tsp	\$0.01
Mini marshmallows	4	\$0.03
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.98

SELLS FOR
\$5.50

YOU KEEP
\$4.52

MARKUP
5.6×

BOX OF 6
\$30

RACHEL'S NOTES

- Mark decaf clearly on the tag. Nobody wants to guess at 9 p.m.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, tiny 'D' in chocolate or a white dot. Put it on while the drizzle is wet.
- Best for: Grandparents · hospital gifts. Box of 6 sells for \$30; cost about \$6.



CATALOG 3 · 12 FLAVORS

Caramel, Peanut Butter, Cookies & Cream and more

Twelve for the ones who want "something different". These are the flavors that make a box of six feel like a gift.

Salted Caramel	\$6.00	Raspberry Dark	\$6.00
Peanut Butter Cup	\$6.00	Toasted Coconut	\$5.50
Cookies & Cream	\$6.00	Banana Cream	\$5.50
Caramel Pretzel	\$6.00	Orange Dark Chocolate	\$5.50
Toffee Crunch	\$6.00	Almond & Coconut	\$6.00
Strawberries & Cream	\$6.00	Birthday Cake	\$5.50



CARAMEL & MORE · EVERYONE · THE SECOND BESTSELLER

Salted Caramel

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Caramel bits	1 tsp (5 g)	\$0.10
Mini marshmallows	6	\$0.04
Caramel drizzle	5 g	\$0.09
Flaky sea salt	pinch	\$0.03
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.08

SELLS FOR
\$6.00

YOU KEEP
\$4.92

MARKUP
5.6×

BOX OF 6
\$33

RACHEL'S NOTES

- If Classic Milk is number one, this is number two. Make them together.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Caramel drizzle, sea salt. Put it on while the drizzle is wet.
- Best for: Everyone · the second bestseller. Box of 6 sells for \$33; cost about \$6.



CARAMEL & MORE · TEENS · DADS · HALLOWEEN

Peanut Butter Cup

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Peanut butter powder	1 tbsp (7 g)	\$0.12
Mini peanut butter cups, chopped	1 (5 g)	\$0.12
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.13

SELLS FOR
\$6.00

YOU KEEP
\$4.87

MARKUP
5.3×

BOX OF 6
\$33

RACHEL'S NOTES

- Peanut butter powder dissolves; real peanut butter doesn't. Use the powder inside.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, chopped peanut butter cup. Put it on while the drizzle is wet.
- Best for: Teens · dads · Halloween. Box of 6 sells for \$33; cost about \$7.



CARAMEL & MORE · KIDS · BIRTHDAYS

Cookies & Cream

What goes inside	Amount	Cost
White chocolate shell	45 g	\$0.60
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Crushed chocolate sandwich cookies	2 tsp (10 g)	\$0.10
Mini marshmallows	6	\$0.04
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.08

SELLS FOR
\$6.00

YOU KEEP
\$4.92

MARKUP
5.6×

BOX OF 6
\$33

RACHEL'S NOTES

- Roll the whole top in crumbs. It looks like a cookie and that's exactly the point.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle rolled in cookie crumbs. Put it on while the drizzle is wet.
- Best for: Kids · birthdays. Box of 6 sells for \$33; cost about \$6.



CARAMEL & MORE · DADS · GAME DAY

Caramel Pretzel

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Caramel bits	1 tsp (5 g)	\$0.10
Crushed pretzel	1 tsp (4 g)	\$0.03
Caramel drizzle	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.04

SELLS FOR
\$6.00

YOU KEEP
\$4.96

MARKUP
5.8×

BOX OF 6
\$33

RACHEL'S NOTES

- Sweet and salty. Pack these for Father's Day and football season.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Caramel drizzle, pretzel pieces. Put it on while the drizzle is wet.
- Best for: Dads · game day. Box of 6 sells for \$33; cost about \$6.



CARAMEL & MORE · CHRISTMAS · OFFICE

Toffee Crunch

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Toffee bits	1 tsp (5 g)	\$0.10
Mini marshmallows	6	\$0.04
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.03

SELLS FOR
\$6.00

YOU KEEP
\$4.97

MARKUP
5.8×

BOX OF 6
\$33

RACHEL'S NOTES

- Toffee bits from the baking aisle. One bag does forty bombs.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, toffee bits. Put it on while the drizzle is wet.
- Best for: Christmas · office. Box of 6 sells for \$33; cost about \$6.



CARAMEL & MORE · VALENTINE'S · MOTHER'S DAY · GIRLS' BIRTHDAYS

Strawberries & Cream

What goes inside	Amount	Cost
Pink-tinted white chocolate shell	45 g	\$0.62
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Freeze-dried strawberry powder	1 tsp (2 g)	\$0.10
Mini marshmallows	6	\$0.04
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.10

SELLS FOR
\$6.00

YOU KEEP
\$4.90

MARKUP
5.5×

BOX OF 6
\$33

RACHEL'S NOTES

- Freeze-dried strawberries keep for a year and taste like summer. Buy them once.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, freeze-dried strawberry pieces. Put it on while the drizzle is wet.
- Best for: Valentine's · Mother's Day · girls' birthdays. Box of 6 sells for \$33; cost about \$7.



CARAMEL & MORE · VALENTINE'S · ADULTS

Raspberry Dark

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Dark cocoa mix	2 tbsp (14 g)	\$0.18
Freeze-dried raspberry powder	1 tsp (2 g)	\$0.12
Mini marshmallows	6	\$0.04
Pink-tinted white drizzle	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.13

SELLS FOR
\$6.00

YOU KEEP
\$4.87

MARKUP
5.3×

BOX OF 6
\$33

RACHEL'S NOTES

- Dark and tart. The grown-up Valentine's bomb.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Pink drizzle, raspberry crumbs. Put it on while the drizzle is wet.
- Best for: Valentine's · adults. Box of 6 sells for \$33; cost about \$7.



CARAMEL & MORE · SUMMER · BEACH GIFTS

Toasted Coconut

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Toasted coconut flakes	1 tsp (3 g)	\$0.05
Mini marshmallows	6	\$0.04
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.98

SELLS FOR
\$5.50

YOU KEEP
\$4.52

MARKUP
5.6×

BOX OF 6
\$30

RACHEL'S NOTES

- Toast the coconut in a dry pan for two minutes. Watch it, it burns in the third.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, toasted coconut. Put it on while the drizzle is wet.
- Best for: Summer · beach gifts. Box of 6 sells for \$30; cost about \$6.



CARAMEL & MORE · KIDS · SPRING

Banana Cream

What goes inside	Amount	Cost
Yellow-tinted white chocolate shell	45 g	\$0.62
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Freeze-dried banana powder	1 tsp (2 g)	\$0.08
Mini marshmallows	6	\$0.04
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.08

SELLS FOR
\$5.50

YOU KEEP
\$4.42

MARKUP
5.1×

BOX OF 6
\$30

RACHEL'S NOTES

- Kids pick this one by color before they read the tag.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, a banana chip. Put it on while the drizzle is wet.
- Best for: Kids · spring. Box of 6 sells for \$30; cost about \$6.



CARAMEL & MORE · CHRISTMAS · ADULTS

Orange Dark Chocolate

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Dark cocoa mix	2 tbsp (14 g)	\$0.18
Orange zest, dried	1/4 tsp	\$0.03
Orange extract	2 drops	\$0.02
Mini marshmallows	6	\$0.04
Orange-tinted white drizzle	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.06

SELLS FOR
\$5.50

YOU KEEP
\$4.44

MARKUP
5.2×

BOX OF 6
\$30

RACHEL'S NOTES

- Dried zest only. Fresh zest is wet, and wet means a leaking shell.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Orange drizzle, dried zest. Put it on while the drizzle is wet.
- Best for: Christmas · adults. Box of 6 sells for \$30; cost about \$6.



CARAMEL & MORE · ADULTS · CHRISTMAS

Almond & Coconut

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Toasted coconut	1 tsp (3 g)	\$0.05
Chopped almonds	1 tsp (4 g)	\$0.08
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.05

SELLS FOR
\$6.00

YOU KEEP
\$4.95

MARKUP
5.7×

BOX OF 6
\$33

RACHEL'S NOTES

- Allergen label: tree nuts.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, one whole almond. Put it on while the drizzle is wet.
- Best for: Adults · Christmas. Box of 6 sells for \$33; cost about \$6.



CARAMEL & MORE · BIRTHDAYS · PARTY FAVORS

Birthday Cake

What goes inside	Amount	Cost
White chocolate shell	45 g	\$0.60
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Rainbow sprinkles	1 tsp	\$0.04
Mini marshmallows	6	\$0.04
White drizzle	5 g	\$0.07
Cake batter flavoring	2 drops	\$0.03
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.05

SELLS FOR
\$5.50

YOU KEEP
\$4.45

MARKUP
5.2×

BOX OF 6
\$30

RACHEL'S NOTES

- Sprinkles inside and outside. Sell these by the dozen as party favors.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, rainbow sprinkles. Put it on while the drizzle is wet.
- Best for: Birthdays · party favors. Box of 6 sells for \$30; cost about \$6.



CATALOG 4 · 12 FLAVORS

Seasonal

Twelve that sell themselves by the calendar: Halloween, Thanksgiving, Christmas, Valentine's, Easter and Mother's Day.

Boo Bomb	\$6.00	Eggnog	\$5.50
Little Ghost	\$5.50	Snowball	\$5.50
Pumpkin Pie	\$5.50	Red Velvet (Valentine's)	\$6.00
Maple Pecan	\$6.00	Chocolate-Covered Strawberry	\$6.00
Candy Cane	\$6.00	Easter Egg	\$5.50
Gingerbread	\$5.50	Mother's Day Rose	\$6.50



SEASONAL · HALLOWEEN · THE OCTOBER BESTSELLER

Boo Bomb

What goes inside	Amount	Cost
Orange-tinted white chocolate shell	45 g	\$0.62
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Mini marshmallows	8	\$0.05
Black candy eyes	2	\$0.04
Black-tinted drizzle	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.07

SELLS FOR
\$6.00

YOU KEEP
\$4.93

MARKUP
5.6×

BOX OF 6
\$33

RACHEL'S NOTES

- Start selling these the last week of September. By October 20 you'll be sold out.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Black drizzle, candy eyes. Put it on while the drizzle is wet.
- Best for: Halloween · the October bestseller. Box of 6 sells for \$33; cost about \$6.



SEASONAL · HALLOWEEN · KIDS

Little Ghost

What goes inside	Amount	Cost
White chocolate shell	45 g	\$0.60
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Mini marshmallows	8	\$0.05
Black candy eyes	2	\$0.04
Tiny chocolate mouth	1 drop	\$0.01
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.97

SELLS FOR
\$5.50

YOU KEEP
\$4.53

MARKUP
5.7×

BOX OF 6
\$30

RACHEL'S NOTES

- Box of four: two boo bombs, two ghosts. Our best Halloween seller.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Candy eyes, chocolate mouth. Put it on while the drizzle is wet.
- Best for: Halloween · kids. Box of 6 sells for \$30; cost about \$6.



SEASONAL · THANKSGIVING · HOSTESS GIFTS

Pumpkin Pie

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Pumpkin pie spice	1/4 tsp	\$0.03
Graham cracker crumbs	1 tsp (4 g)	\$0.04
Mini marshmallows	6	\$0.04
Orange-tinted drizzle	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.02

SELLS FOR
\$5.50

YOU KEEP
\$4.48

MARKUP
5.4×

BOX OF 6
\$30

RACHEL'S NOTES

- Thanksgiving hostess boxes of six: four of these, two classic. Sells itself.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Orange drizzle, graham crumbs. Put it on while the drizzle is wet.
- Best for: Thanksgiving · hostess gifts. Box of 6 sells for \$30; cost about \$6.



SEASONAL · THANKSGIVING · FALL

Maple Pecan

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Maple sugar	1 tsp	\$0.06
Chopped pecans	1 tsp (4 g)	\$0.10
Mini marshmallows	6	\$0.04
Caramel drizzle	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.11

SELLS FOR
\$6.00

YOU KEEP
\$4.89

MARKUP
5.4×

BOX OF 6
\$33

RACHEL'S NOTES

- Allergen label: tree nuts. Maple sugar from the baking aisle, not syrup.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Caramel drizzle, pecan pieces. Put it on while the drizzle is wet.
- Best for: Thanksgiving · fall. Box of 6 sells for \$33; cost about \$7.



SEASONAL · CHRISTMAS · STOCKING STUFFERS

Candy Cane

What goes inside	Amount	Cost
White chocolate shell	45 g	\$0.60
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Crushed candy cane	1 tsp (5 g)	\$0.05
Mini marshmallows	8	\$0.05
Red-tinted white drizzle	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.06

SELLS FOR
\$6.00

YOU KEEP
\$4.94

MARKUP
5.7×

BOX OF 6
\$33

RACHEL'S NOTES

- The Christmas bestseller. Make double what you think you need.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Red drizzle, crushed candy cane. Put it on while the drizzle is wet.
- Best for: Christmas · stocking stuffers. Box of 6 sells for \$33; cost about \$6.



SEASONAL • CHRISTMAS

Gingerbread

What goes inside	Amount	Cost
Milk chocolate shell	45 g	\$0.55
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Ground ginger	1/4 tsp	\$0.02
Ground cinnamon	1/4 tsp	\$0.02
Brown sugar	1 tsp	\$0.02
Mini marshmallows	6	\$0.04
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$0.99

SELLS FOR
\$5.50

YOU KEEP
\$4.51

MARKUP
5.6×

BOX OF 6
\$30

RACHEL'S NOTES

- Smells like a cookie. Pack with a cinnamon stick in the box.
- Shell: Milk chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, a tiny gingerbread-man sprinkle. Put it on while the drizzle is wet.
- Best for: Christmas. Box of 6 sells for \$30; cost about \$6.



SEASONAL · CHRISTMAS · ADULTS

Eggnog

What goes inside	Amount	Cost
White chocolate shell	45 g	\$0.60
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Dry milk powder	1 tbsp (8 g)	\$0.08
Nutmeg	1/8 tsp	\$0.02
Eggnog flavoring (alcohol-free)	2 drops	\$0.03
Milk drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.07

SELLS FOR
\$5.50

YOU KEEP
\$4.43

MARKUP
5.1×

BOX OF 6
\$30

RACHEL'S NOTES

- Nutmeg on top so they know what it is before they read.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Milk drizzle, nutmeg dust. Put it on while the drizzle is wet.
- Best for: Christmas · adults. Box of 6 sells for \$30; cost about \$6.



SEASONAL · CHRISTMAS · WINTER

Snowball

What goes inside	Amount	Cost
White chocolate shell	45 g	\$0.60
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Mini marshmallows	8	\$0.05
Shredded coconut	1 tsp (3 g)	\$0.05
White drizzle	6 g	\$0.08
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.05

SELLS FOR
\$5.50

YOU KEEP
\$4.45

MARKUP
5.2×

BOX OF 6
\$30

RACHEL'S NOTES

- Roll it while the drizzle is wet and it looks like it came in from the snow.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Rolled in coconut and white sprinkles. Put it on while the drizzle is wet.
- Best for: Christmas · winter. Box of 6 sells for \$30; cost about \$6.



SEASONAL · VALENTINE'S

Red Velvet (Valentine's)

What goes inside	Amount	Cost
Red-tinted white chocolate shell	45 g	\$0.62
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Red velvet cake mix (dry)	1 tsp	\$0.04
Mini marshmallows	6	\$0.04
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.04

SELLS FOR
\$6.00

YOU KEEP
\$4.96

MARKUP
5.8×

BOX OF 6
\$33

RACHEL'S NOTES

- Box of four in red tissue. Sell them to husbands the week before.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, red heart sprinkles. Put it on while the drizzle is wet.
- Best for: Valentine's. Box of 6 sells for \$33; cost about \$6.



SEASONAL · VALENTINE'S

Chocolate-Covered Strawberry

What goes inside	Amount	Cost
Dark chocolate shell	45 g	\$0.58
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Freeze-dried strawberry powder	1 tsp (2 g)	\$0.10
Mini marshmallows	6	\$0.04
Pink drizzle	5 g	\$0.09
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.08

SELLS FOR
\$6.00

YOU KEEP
\$4.92

MARKUP
5.6×

BOX OF 6
\$33

RACHEL'S NOTES

- Pair with Red Velvet for the Valentine's box of six.
- Shell: Dark chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Pink drizzle, strawberry pieces, one tiny white heart. Put it on while the drizzle is wet.
- Best for: Valentine's. Box of 6 sells for \$33; cost about \$6.



SEASONAL · EASTER · SPRING

Easter Egg

What goes inside	Amount	Cost
Pastel-tinted white chocolate shell	45 g	\$0.62
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Mini marshmallows	8	\$0.05
Pastel sprinkles	1 tsp	\$0.04
White drizzle	5 g	\$0.07
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.05

SELLS FOR
\$5.50

YOU KEEP
\$4.45

MARKUP
5.2×

BOX OF 6
\$30

RACHEL'S NOTES

- Use the egg-shaped mold if you have one; the round one works too.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: Pastel drizzle in zigzag lines like a painted egg. Put it on while the drizzle is wet.
- Best for: Easter · spring. Box of 6 sells for \$30; cost about \$6.



SEASONAL · MOTHER'S DAY · BRIDES

Mother's Day Rose

What goes inside	Amount	Cost
Pink-tinted white chocolate shell	45 g	\$0.62
Hot cocoa mix	2 tbsp (14 g)	\$0.15
Dried rose petals, food grade	pinch	\$0.05
Mini marshmallows	6	\$0.04
White drizzle	5 g	\$0.07
Edible gold dust	pinch	\$0.05
Mold wear, cello bag, tissue, tag (share)		\$0.12

COST TO
MAKE
\$1.10

SELLS FOR
\$6.50

YOU KEEP
\$5.40

MARKUP
5.9×

BOX OF 6
\$36

RACHEL'S NOTES

- The prettiest one in the book. Charge for it.
- Shell: White chocolate wafers (45 g). Two thin coats, chill 5 minutes between them (Formula, Module 1, Secret #1).
- Topping: White drizzle, rose petals, gold dust. Put it on while the drizzle is wet.
- Best for: Mother's Day · brides. Box of 6 sells for \$36; cost about \$7.

REFERENCE

All 50 at a glance

Cost to make, price per bomb and price for a box of six. Prices are U.S. dollars from my own receipts; use them as proportions where you live. The 2.5× rule from Module 1 is the floor, not the ceiling.

Flavor	Catalog	Cost	Each	Box 6
Classic Milk Chocolate	Classic Cocoa	\$0.94	\$5.00	\$27
Classic Dark Chocolate	Classic Cocoa	\$1.00	\$5.00	\$27
Classic White Chocolate	Classic Cocoa	\$0.99	\$5.00	\$27
Triple Chocolate	Classic Cocoa	\$1.04	\$5.50	\$30
Marshmallow Lover	Classic Cocoa	\$0.98	\$5.00	\$27
Mexican Hot Chocolate	Classic Cocoa	\$0.99	\$5.50	\$30
Salted Dark Cocoa	Classic Cocoa	\$1.02	\$5.50	\$30
Milk & Cinnamon	Classic Cocoa	\$0.96	\$5.00	\$27
Vanilla Bean Cocoa	Classic Cocoa	\$0.98	\$5.00	\$27
Double Dark	Classic Cocoa	\$1.04	\$5.50	\$30
S'mores	Classic Cocoa	\$0.99	\$5.50	\$30
Cookie Crumble Cocoa	Classic Cocoa	\$0.98	\$5.50	\$30
Hazelnut Cocoa	Classic Cocoa	\$1.03	\$6.00	\$33
Cool Mint Cocoa	Classic Cocoa	\$1.01	\$5.50	\$30
Classic Cappuccino Bomb	Cappuccino & Coffee	\$0.93	\$5.50	\$30
Mocha Bomb	Cappuccino & Coffee	\$1.08	\$5.50	\$30
Caramel Macchiato	Cappuccino & Coffee	\$1.11	\$6.00	\$33
Vanilla Latte	Cappuccino & Coffee	\$1.03	\$5.50	\$30
Hazelnut Latte	Cappuccino & Coffee	\$1.04	\$6.00	\$33
Cinnamon Dolce Latte	Cappuccino & Coffee	\$0.98	\$5.50	\$30
Irish Cream Flavor	Cappuccino & Coffee	\$1.04	\$6.00	\$33
Pumpkin Spice Latte	Cappuccino & Coffee	\$1.02	\$6.00	\$33
Salted Caramel Latte	Cappuccino & Coffee	\$1.09	\$6.00	\$33
White Chocolate Mocha	Cappuccino & Coffee	\$1.08	\$5.50	\$30
Dirty Chai	Cappuccino & Coffee	\$1.03	\$6.00	\$33

Flavor	Catalog	Cost	Each	Box 6
Evening Cappuccino (Decaf)	Cappuccino & Coffee	\$0.98	\$5.50	\$30
Salted Caramel	Caramel & More	\$1.08	\$6.00	\$33
Peanut Butter Cup	Caramel & More	\$1.13	\$6.00	\$33
Cookies & Cream	Caramel & More	\$1.08	\$6.00	\$33
Caramel Pretzel	Caramel & More	\$1.04	\$6.00	\$33
Toffee Crunch	Caramel & More	\$1.03	\$6.00	\$33
Strawberries & Cream	Caramel & More	\$1.10	\$6.00	\$33
Raspberry Dark	Caramel & More	\$1.13	\$6.00	\$33
Toasted Coconut	Caramel & More	\$0.98	\$5.50	\$30
Banana Cream	Caramel & More	\$1.08	\$5.50	\$30
Orange Dark Chocolate	Caramel & More	\$1.06	\$5.50	\$30
Almond & Coconut	Caramel & More	\$1.05	\$6.00	\$33
Birthday Cake	Caramel & More	\$1.05	\$5.50	\$30
Boo Bomb	Seasonal	\$1.07	\$6.00	\$33
Little Ghost	Seasonal	\$0.97	\$5.50	\$30
Pumpkin Pie	Seasonal	\$1.02	\$5.50	\$30
Maple Pecan	Seasonal	\$1.11	\$6.00	\$33
Candy Cane	Seasonal	\$1.06	\$6.00	\$33
Gingerbread	Seasonal	\$0.99	\$5.50	\$30
Eggnog	Seasonal	\$1.07	\$5.50	\$30
Snowball	Seasonal	\$1.05	\$5.50	\$30
Red Velvet (Valentine's)	Seasonal	\$1.04	\$6.00	\$33
Chocolate-Covered Strawberry	Seasonal	\$1.08	\$6.00	\$33
Easter Egg	Seasonal	\$1.05	\$5.50	\$30
Mother's Day Rose	Seasonal	\$1.10	\$6.50	\$36